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a marketing strategy outlines clear goals and defines the path to achieve them it pulls together all marketing efforts within an organization for optimal effects targets the right audience a well defined marketing strategy helps you find and understand your target audience while it may be tempting to hash out a marketing plan right away thinking about the marketing strategy first can improve your product s success and give you a competitive advantage learn what marketing strategy is why it matters different types and steps to create your own a marketing strategy refers to a business s overall game plan to facilitate the buying and selling of its products or services a marketing strategy determines how to reach prospective the term marketing strategy refers to any comprehensive plan for promotion your strategy maps out exactly how where and when you re going to connect with your audience and what kind of goals you re going to be trying to achieve bottom line frequently asked questions faqs show more as a small business you need a way to attract and lure customers to your products and services enter marketing what is marketing a marketing strategy is your business s battle plan that guides your future marketing efforts having a marketing strategy is more crucial than ever we re swamped with new technologies growth hacks and must try marketing tactics

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