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to novel less comfortable and weaker signals of change and prepare for discontinuity and surprise scenario planning is a strategic method used in decision making when facing uncertainty decision makers use this approach to anticipate a range of potential outcomes both positive and negative and prepare for them essentially it's a way of foreseeing different possibilities and making informed choices use scenario analysis to predict the outcomes of your decisions milos kreckovic getty images imagine that you're facing a really important decision it's one that could fundamentally affect your personal life or determine the future of your business you've crunched the numbers and looked at the data and everything seems fine learn how to make rational decisions based on analytical reasoning logical deduction intuitive judgment and ethical considerations explore the techniques and models for decision making in various real life scenarios and the risks of making wrong decisions real life stories use these videos to demonstrate how decision skills have assisted decisions made by real people in real life these videos provide decision situations that set up engaging conversations with students to deepen learning of decision skills most video stories have supporting lesson plans worksheets and activities decision making worksheet 1 identify the problem what decision do you have to make 2 list the options what possible actions could you take 3 weigh the consequences list the pros and cons of each option 4 consider your values what is important to you 5 decide and act describe what you will do explain your decision 6 decision making scenario 1 making decisions with less time a manager is attending a business conference and evaluating several potential vendors for a new project however due to scheduling conflicts and other commitments the manager only has a few hours to meet with the vendors and decide step 1 identify the decision that needs to be made when you're identifying the decision ask yourself a few questions what is the problem that needs to be solved what is the goal you plan to achieve by implementing this decision how will you measure success examples of decision making skills you actually incorporate a wide variety of skills during the course of making decisions the following skills contribute to decision making and are good things to highlight on your resume problem solving leadership reasoning intuition teamwork emotional intelligence creativity time management this course is designed to show you how use quantitative models to transform data into better business decisions you'll learn both how to use models to facilitate decision making and also how to structure decision making for optimum results scenario planning is a powerful tool for decision making that helps you explore different possible futures and prepare for uncertainty it involves creating and analyzing stories or narratives leah campbell updated 10 19 2021 thomas barwick getty images 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