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Roadside MBA 2014-06-10 in this refreshingly different high toned business book three leading business school professors take to america s back roads in search of offbeat small businesses enterprises that hold valuable lessons for executives and entrepreneurs everywhere bloomberg businessweek while playing hooky from a conference in boston a few years back three former colleagues from northwestern s kellogg school of management hopped in a car and embarked on a life changing road trip they pulled into a shoe store in maine and noticed that the sales help was unusually pushy after a few questions they discovered

the store had a secret shopper program in which employees would be marked down if they were not sufficiently aggressive with customers a lightbulb went off instead of teaching the tried and true case studies involving ge and microsoft these three men decided to pull their heads out of their ivory towers and search for insights about product differentiation pricing brand management building a team and a host of other topics why take your cues on employee compensation from wall street when you can learn from a main street company like couer d alene s best crime scene cleaner want to learn about scaling a business come meet dr burris the flying orthodontist who operates multiple profitable practices in rural arkansas spiced with vehicular mishaps and unexpected finds this is one business book you won t want to miss

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**Minority MBA.** this book gives you detailed tools for implementing business plans and achieving professional and corporate goals it shows how to communicate specific goals and empower people to make them real

The Business School Buzz Book this text book is written for strategic decision makers aspiring managers and for management students this textbook guides readers through the core components of strategic management concepts external and internal analysis and puts them in the manager s chair challenging them to apply their understanding to solve major business problems such as entering into the new market entering into strategic alliances hostile takeovers mergers and acquisitions the book s central theme

supported by extensive analysis and the need of the hour i e swot analysis which is heavily driven by changes taking place in macro and micro environment the coverage also includes porter s generic strategies porter s five forces model corporate strategies business strategies balance scorecard benchmarking etc the book contains questions for discussion and evaluation at the end of each chapter and provides the following points for the benefit of the readers presents the core course material in an informal narrative style that puts readers in the manager s chair focuses readers on practical issues and leads them to work through situations as if they were the managers or employee as the case may be Business Plans to Game Plans infoworld is targeted to senior it professionals content is segmented into channels and topic centers infoworld also celebrates people companies and projects

Strategic Management enjoy a funny sneak peek at life inside an ivy league business school from someone who s been there and lived to tell the tale excerpt from the admissions interview i can t remember anything on my resume oh my god i ve gone blank what am i doing here my pulse is racing my throat is tight and i m sweating move out of my way i have to get out of here after 20 minutes my nerves finally begin to calm which would have been great if the interview hadn t finished in 10 the interviewer concludes with how do you want to be remembered by your classmates remembered because this program will surely be the death of me he hands me his card when we finish call me if you have any questions the interview is over over i am numb as i leave his office stunned that the moment i have worked a lifetime for is now history wait when he said it s over was he referring to the interview or to my future in business the blushing mba is a funny candid chronicle of one woman s adventure inside an ivy league business school it s an inspirational tribute to college graduate school and to anyone who has ever dared to enter the wild world of business

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